

LINKAGE ORGANIZATIONS IN AGRIBUSINESS

A. INTERNATIONAL

IFAT

International Federation for Alternative Trade (IFAT) is a global network of Fair Trade Organizations. Its mission is to improve the livelihoods and well-being of disadvantaged producers by linking and promoting Fair Trade Organizations, and speaking out for greater justice in world trade.

Traders looking for Fair Trade partners often use IFAT as a first point of contact with Fair Trade Organizations around the world. Visit <http://www.ifat.org/> You can address your comments, questions or concerns on <http://www.ifat.org/contact.shtml>

AABWA

The American and African Business Women's Alliance (AABWA) is an organization whose members represent business and professional women from Africa and America engaged in trade and investment. AABWA was established to foster business opportunities and access to markets through networks, linkages, mentoring and leadership development for women. AABWA seeks to increase international and intra-Africa trade and investment by encouraging business partnerships within the African continent and with the United States. For more info, please contact: <http://www.aabwa.com/>

B. REGIONAL

COMESA

The Common Market for Eastern and Southern Africa (COMESA) promotes regional economic integration through trade and investment. To subscribe to the COMESA Newsletter visit: <http://www.comesa.int/>

EPOPA

Export Promotion of Organic Products from Africa (EPOPA) is a programme created by the Swedish International Development Agency (Sida) since 1997 to promote export of organic products in Africa. For contacts, trainings and information on EPOPA links and exporters of agricultural products visit:

The organization:

1. Supports organic farmers by offering technical assistance and equipment so that they produce high quality crops that can easily secure markets abroad'
2. Assists farmers to secure certificates for organic produce export, which allows them to sell their crops abroad.
3. Train farmers on the best ways to practice organic farming and assist them to get the certificate which is issues after a year or three.

Currently EPOPA is interested in supporting organic produce such as coffee, cocoa, cashew nuts, pineapple, ginger, peanuts, honey, vanilla and sesame

For more information visit: <http://www.grolink.se/epopa/Links.htm>

A report on [Strengthening farm-agribusiness linkages in Africa](http://www.fao.org/docrep/008/y5785e/y5785e0b.htm) can be found in www.fao.org/docrep/008/y5785e/y5785e0b.htm

FOODNET

This is a post harvest and market research program for East and Central Africa which focuses on market analysis studies, market information and agro enterprise development, and related business development support services.

www.foodnet.cgiar.org

RATES

The Regional Agriculture Trade Expansion Support program is designed to increase value/volume of agricultural trade within the East and Southern Africa region and between the region and the rest of the world. RATES focuses on developing commodity-specific regional trade initiatives through innovative private sector/public sector alliances and partnerships and works primarily through regional trade flow leaders such as regional trade associations, national-level trade organizations, private companies and individual entrepreneurs. RATES is currently supporting activities in specialty coffee, maize and pulses, cotton/textiles, livestock and dairy sectors.

For more visit <http://www.ratescenter.org/>

JAFLO TRADING LTD

Are Importers & Distributors of Industrial and Proprietary Products including Fuels, Raw Materials, Environmental Products, Agricultural Products and Technologies. They serve the Kenya, Uganda, Tanzania, Sudan, Ethiopia, Rwanda, Burundi and Congo Markets. For contact information visit <http://jaflotrading.com/default.aspx>

Equator Vanilla Exporters

Equator Vanilla Exporters is an agro-based trading company that acts as a vehicle for promoting production, processing and exporting of organic vanilla and other species produced in the locality. Links <http://www.equatorvanilla.com/>

APEP

The Uganda Agricultural Productivity Enhancement Program (APEP) aims to expand rural economic opportunities and increase household income in the agricultural sector by increasing food and cash crop productivity and marketing.

The APEP Agribusiness House is located in Nakasero at Plot 58 Lumumba Avenue. They are directly between Kelly's Pub and the GoU Microfinance Outreach Plan Coordination Unit (near the Villa Flora Italian Restaurant and across from the APS office).

Links <http://www.apepuganda.org/>

APEP

Strengthening the Competitiveness of Private Enterprise APEP) (SCOPE) assists private sector leaders in targeted sub-sectors to identify markets and set market targets, develop market strategies and plans, and work with the range of private and public sector actors and resources needed to support achievement of targets. Links: www.competeuganda.org

VANEX

Uganda Vanilla Exporters Association(VANEX) promotes further development of the vanilla industry in Uganda. VANEX is a private-sector association of Ugandan small farmers and processors dedicated to increasing the incomes of its members and maintaining the quality of Ugandan vanilla. For more visit <http://www.ugandavanilla.org>

OWIT

Nairobi is the first chapter in Africa of the Organization of Women in International Trade (OWIT), a non-profit association for the women and men working in all facets of International trade, designed to promote the advancement of women in trade and business. For more visit <http://www.owitnairobi.co.ke/>

FINTRAC PROGRAM IN KENYA

The USAID-funded Fintrac HDC program provides smallholders in Kenya with the technology and market information necessary to increase and sustain yields and incomes. The program also helps smallholders obtain EUREPGAP certification, thus ensuring a continued presence in the European market. For more http://www.fintrac.com/harvest_summer2005_4.asp View the home page on <http://www.fintrac.com/index.asp>